



International SAP Conference for Utilities

The Intelligent Enterprise for Utilities
– Optimize. Extend. Transform.

April 2-4, 2019
Milan, Italy

TAC
Events

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THE BEST RUN





Welcome

The Intelligent Enterprise for Utilities – Optimize. Extend. Transform.

We are very excited to bring you the 2019 agenda for the International SAP Conference for Utilities. For the very first time we are heading to Milan, Italy, for three packed days of innovative content. Learn how industry players and the supporting SAP ecosystem are striving to optimize, extend and transform operations in order to drive the intelligent enterprise for utilities.

Why Should You Join Us?

- Plan your future strategy following solution and roadmap updates directly from SAP
- Establish a business case for future implementation projects, building on the experience of SAP customers and complimentary advice from SAP and SAP's partners
- Reinforce your solution knowledge during deep-dive workshops
- Organize one-on-one meetings with partners, customers, and solution experts to have your questions answered
- Gain practical advice from established users during customer case study presentations
- Make new connections and develop existing relationships during dedicated networking breaks and social events
- Benefit from partner showcases, SAP microforums and live demos in the exhibition, that give you the opportunity to take away practical solution insight

We expect the 2019 event to be our best yet. If you and your team are interested in attending, make sure to secure your seats as soon as possible. If you have questions or would like to understand what offers are available please contact the T|A|C Events team at info@tacook.com.

Get your passports ready and your flights booked for what is set to be our most exciting and innovative event yet.

Kind regards,

Miguel Gaspar Silva
Global Vice President IBU Utilities, SAP

Patricia Clemas Sanchez
Partner and SVP, T|A|C Events

Welcome from our Diamond Sponsor



Understanding disruption is one thing, but addressing it is quite another. One thing is clear, the traditional utility business is being fundamentally disrupted. To turn this disruption into an advantage requires utilities to transform and grow their core business while simultaneously innovating to create and scale new opportunities.

We invite you to attend this year's conference to learn how Accenture and SAP are using digital platforms, advanced technologies, tools and approaches to help you visualize the future, today.

I hope you find the agenda to be invaluable as you boost your ability to innovate, amplify your business results and accelerate your journey to becoming an intelligent enterprise.

I look forward to seeing you in Milan!

Martin de Weerd

Managing Director, Utilities SAP Lead
Accenture

For more information, please visit us at www.accenture.com



Welcome from our National Host Utility



Enel is a multinational power company and a leading integrated player in the global power, gas and renewables markets.

It is one of Europe's largest utilities and figures among Europe's leading power companies in terms of installed capacity and reported EBITDA. The Group is present in over 30 countries worldwide, producing energy with more than 89 GW of managed capacity. Enel distributes electricity and gas through a network of over 2.2 million kilometres, and with around 73 million business and household end users globally, the Group has the largest customer base among its European peers.

Enel's renewables arm Enel Green Power already manages around 43 GW of wind, solar, geothermal and hydropower plants in Europe, the Americas, Africa, Asia and Australia.



Preconference Workshops

April 2, 2019

Led by industry experts, these pre-event deep dives will feature presentations, demos and real-life scenarios that together represent years of experience with SAP solutions across a variety of business situations.

Please note that you cannot switch between parallel workshops. Each workshop will include refreshment breaks and lunch.

For more detailed information please visit www.sap.com/events/2019/04/02/preconference-workshops

The following workshops will take place between 09:00 - 17:00

Workshop 1: Overview of SAP for Utilities Solution Portfolio

Juan Manuel Nuñez, Massimo Vegetti, Jordi Masip and Carlo Avversari, SAP

Workshop 2: Updated Insight into SAP S/4HANA Utilities

Ralf King and Raphael Maultzsch, SAP

The following workshops will take place between 09:00 – 12:30

Workshop 3: From Smart Metering Integration to Cloud for Energy

Holger Schweinfurth, Stephane Dotto and Michael Dobler, SAP

Workshop 4: Leveraging Core Data Services to Maximize Your SAP Software Investment

Con Ntalianis, SAP

Workshop 5: Geospatially Enabling SAP S/4HANA – How to Enrich Business Applications with Geographic Data

Miquel Carbo and Jordi Masip, SAP

Workshop 6: Connected Assets for Operations in Today's Intelligent Enterprise

Ken Pierce, Gero Bieser, Rory Shaffer, SAP

Workshop 7: SAP Cloud for Utilities - Delivery and Transformation

Axel Memminger and Jutta Weissing-Hess, SAP

The following workshops will take place between 13:30 – 17:00

Workshop 8: Extending the Intelligent Enterprise to the Contractor Workforce - Using Technology to Develop Qualified, Safe, and Engaged External Workers

Autumn D. Krauss and Kate McNeel, SAP

Workshop 9: Maximizing the Use of the SAP C/4HANA Suite and the SAP Customer Experience Portfolio

Florian Froemberg, Juergen Kuhmann and Wasim Arafat, SAP

Workshop 10: Getting the Most Out of the Intelligent Enterprise for Utilities

Steen Hansen and Con Ntalianis, SAP

Workshop 11: SAP Model Company – The New Interoperability Version: What's In It for You?

Alf Schweiker and Maria Joao Santos, SAP

Workshop 12: SAP S/4HANA Utilities for Customer Management

Robert Straubinger and Michael Ernzerhoff, SAP

Agenda Day 1

April 3, 2019

08:00	Registration Open and Welcome Refreshments
09:00	Welcome and Opening Remarks Miguel Gaspar Silva and Benjamin Beberness, SAP Jan van den Bremen, Accenture
09:20	Executive SAP Keynote Address: The Energy Industry in the Experience Economy <ul style="list-style-type: none">• Find out how energy companies are using digital technologies and next-generation business practices to create new business outcomes for their customers• Explore how SAP software enables energy companies to deliver on their promise to provide reliable, affordable, and sustainable energy• Get an overview of the SAP product and solution road map for intelligent enterprises Peter Maier, SAP
09:50	Customer Keynote: Energy Markets in Transition - Maximizing Your Business Strategy and Performance <ul style="list-style-type: none">• Energy trends, opportunities and challenges• Identifying how best to evolve and adapt your processes and operations• What can operators expect from the future energy market? Customer Speaker to be Announced
10:20	Industry Executive Keynote Address: Establishing a Forward-Thinking Business Strategy During Times of Energy Transition <ul style="list-style-type: none">• Vision and business challenges of energy companies for 2025• Key ingredients for a forward-thinking business strategy during energy transition times• Lessons learned from leveraging information technologies to drive change and business outcomes Peter Molengraaf, Industry Expert and Former CEO, Alliander
10:50	Morning Break, SAP Microforums, Partner Showcases, and Time to Browse Shared Exhibition
11:45	Welcome from the Utilities Industry Chairman James McClelland, SAP
12:00	SAP Industry Keynote Address: Experience the Intelligent Enterprise for Utilities <ul style="list-style-type: none">• How to approach the next goal of becoming an intelligent enterprise• How SAP software is enabling utilities to bring intelligence to their processes• Examples on intelligent processes Miguel Gaspar Silva, SAP
12:30	Customer Industry Keynote: Title to be Announced Shortly <ul style="list-style-type: none">• Session details available very soon Fabio Veronese, Enel

Agenda Day 1

April 3, 2019

13:00	Lunch Break, SAP Microforums, Partner Showcases, and Time to Browse Shared Exhibition			
	Customer Experience	Intelligent Asset Management	Journey to SAP S/4HANA	The Intelligent Enterprise for Energy
14:45 - 15:15	Customer Case Study: Keeping Customer Experience at the Heart of Our Business with SAP Cloud for Customer Steve Curzon, Dwr Cymru Welsh Water Rupert Ruparelia, SAP	Customer Case Study: Journey to Improve Field-to-System Alignment with Mobile App Enablement Annemarie Groenewald, City of Cape Town	Customer Case Study: The Utilities Company of the Future – The Multiple Sides of Urgency Facing Utilities and the Path Forward Bradley Wasson, NB Power	Customer Case Study: Changing the Game – Blockchain for Traceability Tanya Doyle, Pacific Gas and Electric Company
15:20	Customer Case Study: Reimagining Customer Engagement Customer Speaker to be Announced Martin de Weerd, Accenture	Customer Case Study: Asset Analytics for the Digital Utility Dominick Huang, CentrePoint Energy	Customer Case Study: Eskom Journey to SAP S/4HANA – A South African Tale in 35 Weeks Rajendra Bhawanipursad, Eskom	SAP Insight: Extending the Intelligent Enterprise with Co-Innovation Frank Ruland, SAP
15:50	Afternoon Break, SAP Microforums, Partner Showcases, and Time to Browse Shared Exhibition			
16:30 - 17:00	Customer Case Study: Title to be Announced Martin Ridley, Thames Water	Customer Case Study: Water Leak Detection Through Data Cristina Orodel, De Watergroep Filip Vancoillie, De Watergroep	Customer Case Study: Going Live – The start of Your SAP S/4HANA Journey, Not the End! Michael Westenberg, TasNetworks	SAP Insight: SAP Cloud for Energy - Gain First Insights of the New Version of This Energy Data Management Solution in the Public Cloud Holger Schweinfurth and Michael Dobler, SAP
17:05	Customer Case Study: Take Customer Relationships to the Next Level with Real-Time Engagements Customer Speaker to be Announced Speaker to be Announced, Amazon Web Services	Customer Case Study: The Data Perspective: Added Value of a Tight GIS – SAP Integration Olaf Nattenberg, Westnetz Florian Brandi-Dohrn, AED-SICAD	Customer Case Study: How to Survive and Thrive with Your Transition to SAP S/4HANA Customer Speaker to be Announced Patric Dahse, Natuvion	SAP Insight: The Future of Work – The Importance of the Human Factor in the World of Digitalization Klaus Schimmer, SAP Customer Speaker to be Announced
17:35	Close of Day One			
18:30	Depart for Evening Event			

Agenda Day 2

April 4, 2019

08:30	Registration Open and Welcome Refreshments			
09:25	Welcome Back Miguel Gaspar and Benjamin Beberness, SAP			
09:30	Joint Industry Panel Discussion: How Technology is Becoming the Driver for Global Change Like no other industry, the energy sector is challenged by technological, economical, and geostrategic changes. And like no other, the energy industry can change the future for the better due to its financial resources, global reach, and impact on technological trends, such as transportation. Today, IT is far more than a mere provider of applications – it is shaping processes and driving change. Hosted by: Benjamin Beberness, SAP Panellists: Frank Westerhof, Royal Dutch Shell; Wagner Luiz Schneider de Freitas, CPFL Energia; Geir Owe Wærsland, Equinor; Inge Opreel, FARYS			
10:00	Comfort Break and Time to Move to Track Sessions			
	SAP Leonardo	Cloud Innovation	Next Generation	Intelligent Enterprise for Energy
10:15 - 10:45	Customer Case Study: Implementation Project for SAP Predictive Analytics for Eletropaulos's Collection Process Jose Luis Salas, Enel Eletropaulo	Customer Case Study: Moving SAP Software to the Public Cloud Stefan Lysenko, E.ON Business Services	SAP Insight: Introducing SAP Cloud for Utilities – The Next-Generation Solution for the Intelligent Utilities Company Has Arrived Dieter Koerber and Stefan Engelhardt, SAP	Customer Case Study: IT Project Management – From Blame-Game to Minimum Lovable Products in 10 Weeks Eirik Solberg, Equinor
10:50	Customer Case Study: Optimize Digital Asset Management and Energy Consumption with SAP Leonardo Customer Speaker to be Announced	Customer Case Study: Empowering FARYS' Strategy: IT Agility in Delivering Business Demands Inge Opreel, FARYS	Customer Case Study: CPFL Energia Road Map for the Intelligent Utilities Company Wagner Luiz Schneider de Freitas, CPFL Energia	Customer Case Study: Enel Green Power HSEQ - Improve Event Analysis with SAP EHSM Solution Fabrizio Ambrosio and Rizzardini Stefano, Enel Green Power
11:20	Morning Refreshments Break, SAP Microforums, Partner Showcases, and Time to Browse Shared Exhibition			
12:15 - 12:45	Customer Case Study: Streamline Operations by Leveraging Next Generation Technologies Including Machine Learning and Internet of Things Customer Speaker to be Announced	Customer Case Study: Accelerate Your Evolution on the Path to Cloud Readiness with SAP HANA Enterprise Cloud Dennis Willemsen and Hans-Peter Andriess, Stedin	Customer Case Study: Our Industry is Too Complex and Risk Adverse – So Is Cloud a Viable Option? Clive Nicholas, Xoserve Paul Roberts, PwC	SAP Insight: The Intelligent Enterprise Enables New Asset Management Strategies in Energy Companies Hisham Gouda and Gero Bieser, SAP
12:50	Customer Case Study: How Does an Energy Company Manage Vehicles for Optimal Fleet Utilization and Safer Driving? Speaker to be Announced, Sarawak Energy	Customer Case Study: SAP Cloud Platform for Enterprise Asset Management Assisted by Drones Paula Andrea Capece, Transener	Customer Case Study: Moving to SAP S/4HANA Digital Core for Utilities: Beyond the Pure S/4HANA Conversion, Accelerators and Best Practices at ACEA Sara Volino Coppola, ACEA Andrea Rossetti, Atos	Customer Case Study: How Alliander is Reducing Overall Cost and Complexity Through SAP Master Data Governance for EAM Speaker to be Announced, Alliander Peter Aynsley-Hartwell, Utopia
13:20	Lunch Break, SAP Microforums, Partner Showcases, and Time to Browse Shared Exhibition			

Agenda Day 2

April 4, 2019

14:30	Analyst Closing Keynote Address: The Digitally Determined Energy Company <ul style="list-style-type: none">• Energy and digital technology driving change across the industry• Digital maturity in the energy industry and what separates “digitally determined” from “digitally distraught” companies• Common obstacles to digital transformation and how to overcome them – A rule of thumb to get digital done Jean-François Segalotto, IDC
15:00	Technology Closing Keynote: Technology in the Intelligent Enterprise <ul style="list-style-type: none">• The pace of technological innovation is not slowing down• Technology innovation is not limited to the digital world• Technology innovation in materials, mechanical, chemistry and workforce• Technology fatigue: hype vs reality• So what can we expect in the next few years? Kevin O'Donovan, Technology Evangelist
15:30	Closing Remarks Miguel Gaspar and Benjamin Beberness, SAP
15:45	Close of Day Two and Conference



Join Our Celebration Night

Wednesday April 3, 2019

We are delighted to announce the location of our celebration evening. Join us at the Old Fashion Milano for an evening of fun, networking and relaxation after a long content focused day.

Established in 1933 this is one of Milan's most historical and famous clubs. Located downtown, in the Parco Sempione, you'll have the opportunity to enjoy delicious food, plentiful drinks and unmissable entertainment.

Date: April 3, 2019

Location: Old Fashion Milano, Milan City Centre

Departure: 18:30

Return: From 22:00 Onwards



Partner Showcases

April 3-4, 2019

Join SAP partners for detailed insight into utilities hot topics, solutions and industry trends. The partner showcase sessions will be taking place during the scheduled breaks on Wednesday 3rd and Thursday 4th April and are open to all attendees. The full schedule and timings will be released closer to the time of the event.

Finding Opportunity in Compliance Requirements Through Transformation to SAP S/4HANA

- Where GDPR stands since it went into effect
- How to digitalize your business in critical times of restructuring, especially for transformation projects based on SAP S/4HANA
- Best practices in the utilities industry to consider during a transformation to SAP S/4HANA

Patric Dahse, Natuvion

How Maverick NewGen Energies is Convincing the Energy Industry About Cloud

- Across the world, energy companies are facing disruption from a changing energy mix and rapid advances in technology
- Maverick's most transformational impacts may not be around technology – but in changing people's perceptions of what's possible
- Now at the heart of a massive change in management processes, people across the energy industry can see for themselves what cloud is and the benefits it can provide

Mark Moffat and Sharonee Dutta, PwC

Integrating GIS with SAP Software, LAM, and Geo-Enablement

- Why integrate geographical information systems (GISs) with SAP software?
- When to consider Linear Asset Management (LAM)
- Advantages of SAP Geographical Enablement Framework
- Business processes to consider
- Typical lessons learned from implementation projects over multiple lines of business

Ed Hudak, Vesta Partners



Emerald Sponsors



Implico

The combination of our outstanding experience in the oil and gas industry and our in-depth knowledge of SAP software that supports downstream oil and gas companies places us in an extraordinary position to support your business. We help you with best practices for your digital journey, enabling you to prepare for the future and realize your vision of leadership and quality.

SAP and Implico

As the only factory for software from SAP that supports companies active in the downstream sector of the oil and gas industry, Implico develops oil and gas secondary distribution and retail fuel network solutions. The SAP S/4HANA Oil & Gas solution for secondary distribution management provides functionalities to efficiently manage, standardize, and automate order-to-cash for refined products and liquefied petroleum gas. The SAP S/4HANA Oil & Gas solution for retail fuel network operations enables the management of service station networks, including forecasting and replenishment, fleet and payment card management, and dealer settlement. SAP Business Suite applications and SAP S/4HANA – both of which include functionality for secondary distribution and retail fuel network operations – are integrated business solutions uniquely suited for all downstream processes.

For more information, please visit www.implico.com



Innovapptive Inc

At Innovapptive Inc., our purpose is to help improve people's lives with the next-generation Connected Workforce Platform. Innovapptive's platform digitally connects the entire industrial workforce, executives, and back office to minimize plant outages and improve operational excellence. By engineering a platform that fuels innovation and collaboration, we are transforming the experience of the industrial worker to help uplift revenues and margins for our customers. Together with our employees, customers, and partners across the globe, we are growing economies of some of the world's largest brands.

For more information, please visit www.innovapptive.com



Nativion

As an SAP gold partner with SAP Recognized Expertise in the utilities industry, Nativion Ltd. provides innovative solutions and services for landscape transformations. It helps customers transition to SAP S/4HANA Cloud or the SAP S/4HANA on-premise software, while respecting privacy and protection programs. Nativion provides a full analysis and solution road map to help companies become compliant with international data privacy regulations, such as the General Data Privacy Regulation. It helps company comply with state regulations, like the California Privacy Act. Nativion is currently the only company in the world with an on-demand competence centre for data privacy and security concerns. The centre focuses on issues like consent; information lifecycle management, including archiving, blocking, and deletion; and Nativion's Data Subject Rights app, which was co-Innovated on SAP Cloud Platform.

Nativion has many years of experience with the SAP for Utilities solution portfolio and a close relationship with SAP, especially in system landscape optimization for utilities companies. Nativion experts also offer billing solutions and top-of-the-line services that give customers an unbeatable market advantage.

For more information, please visit www.nativion.com/en

Emerald Sponsors



PwC

Intelligent Digital Driving the Intelligent Enterprise

As a global SAP partner, PwC helps clients transform their businesses through its strategy, business, and digital transformation capabilities, all enabled with SAP® technology. Working at the intersection of business, experience, and technology, we focus on rethinking what exists to make way for what's next.

We are using Maverick NexGen Energies (a fictional energy company created by PwC in partnership with SAP) to showcase the ways in which a market-standard, cloud-based, intelligent ERP solution can power the energy company of the future. Maverick has proven to be an immersive and effective change management and stakeholder education tool, opening minds to the possibilities presented by the next generation of solutions for the Intelligent Enterprise.

As leading advisors to the oil and gas and utilities industries, we provide business solutions tailored to meet your needs. We help you succeed.

For more information, please visit www.pwc.co.uk



Cross Industry PLUS Sponsors



Anyline GmbH

Anyline GmbH digitalizes analogue data for its customers, saving them money while reducing errors and mitigating risks. Using the newest and most innovative artificial intelligence approaches, Anyline is able to scan and digitalize values from different meter types. Major global players like E.ON SE, Siemens AG, Tieto Oyj, and OMV AG made the important decision to tap full into Anyline capabilities to extract real-world information and link that information to its digital twin, reducing costs at the same time.

For more information, please visit: www.anyline.com/industries/utilities/



Amazon Web Services (AWS)

In 2006, Amazon Web Services (AWS) began offering IT infrastructure services to businesses in the form of web services -- now commonly known as cloud computing. One of the key benefits of cloud computing is the opportunity to replace up-front capital infrastructure expenses with low variable costs that scale with your business. With the Cloud, businesses no longer need to plan for and procure servers and other IT infrastructure weeks or months in advance. Instead, they can instantly spin up hundreds or thousands of servers in minutes and deliver results faster.

For more information, please visit: www.aws.amazon.com



Utopia Global Inc.

Utopia Global Inc. is a leading software and services company for end-to-end data quality, migration, and governance solutions. Utopia is a global SAP partner specialized in the area of master data governance and is the exclusive developer of solution extensions for the SAP Master Data Governance application. Utopia's solution portfolio helps organizations migrate to SAP S/4HANA, leveraging SAP Master Data Governance as the bridge. Utopia also helps organizations maintain data integrity between digital twins across multiple systems of record.

For more information, please visit www.utopiainc.com



Vesta Partners

Vesta Partners is a professional services firm with deep domain expertise in asset management. We provide customers with industry best practices for business processes brought to life through proven SAP® technology for enterprise asset management. Vesta has a team highly skilled in the SAP Design Thinking methodology and an agile delivery methodology to leverage SAP Leonardo technologies to enhance existing products and solutions quickly and build completely new applications.

For more information, please visit www.vestapartners.com

Cross Industry Sponsor



EY

At EY, we take a comprehensive, business-first view in addressing strategy, processes, technology, and operational impacts in tandem. Our growth plus quality plus innovation strategy offers predictable delivery to our clients. The results speak for themselves: high customer satisfaction and retention, zero escalations, and a growth rate with respect to SAP that far exceeds the industry averages.

Find out how EY's better-connected consultants can help your customers navigate the transformative age.

For more information, please visit www.ey.com/sap or visit us on Twitter [@EY_Alliances](https://twitter.com/EY_Alliances).



OpenText

As the leader in Enterprise Information Management (EIM), OpenText offers energy and natural resources companies the technology to digitize their value chains and business processes and discover the value in their information with analytics and artificial intelligence. With OpenText, organizations can derive business insights from their structured and unstructured information. OpenText enables the Intelligent and Connected Enterprise.

For more information, please visit: www.opentext.com



Vistex

Vistex provides enterprises with solutions that manage pricing, incentive, rebate, rights and royalty and channel programs to enhance business performance. Our solutions are optimized by industry to deliver an end-to-end solution for the design, management and administration of the entire spectrum of go-to-market programs. Vistex Solution Extensions for SAP utilize core SAP ERP and SAP S/4HANA environments to maximize customer investment and to empower enterprises with insights that drive revenue, control cost, and minimize leakage.

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Single Industry Sponsors



AED-SICAD GmbH

AED-SICAD GmbH is one of Europe's largest providers of state-of-the-art GIS applications based on the Esri platform for the utilities sector.

Its UT Product Suite is the leading Esri-based utilities solution in Europe. AED-SICAD has been implementing integrations of geographic information systems (GISs) and SAP® software for 15 years and has built up unique, extensive, esteemed know-how in the area.

With the UT Integrator, AED-SICAD provides a standard enterprise application integration product for back-end and front-end integration. The UT Integrator 10 achieved certified integration with the SAP ERP application. AED-SICAD is an Esri platinum partner and strategic partner of Esri for the utilities sector in EMEA.



AgilityWorks

AgilityWorks adopts a collaborative approach to helping leading international organisations shape and deliver business transformation with SAP® technology. Our clients expect us to advise, challenge, and consult throughout the engagement – from the formation of strategy and provision of licences to solution delivery and support services. By combining SAP Best Practices packages and AgilityWorks accelerators, we offer a thoroughly modern approach designed for the era of digital applications and hybrid cloud architecture.

For more information, please visit: www.agilityworks.co.uk



Atos

Atos is a global leader in digital transformation with 120,000 employees in 73 countries and an annual revenue of €13 billion. Europe's number one in cloud, cybersecurity and high-performance computing, Atos provides end-to-end orchestrated hybrid cloud and Big Data business applications and digital workplace solutions through its Digital Transformation Factory. It provides transactional services through Worldline, the European leader in the payment industry.

Atos is the worldwide information technology partner for the Olympic and Paralympic games. The group operates under the brands Atos, Atos Syntel, Unify, and Worldline.

Atos is listed on the CAC40 Paris stock index.

For more information, please visit: www.atos.net



BTC AG

BTC AG is a leading IT consulting company passionate about technology, processes, digitalization, and the people it works with.

A partner of SAP, BTC is flexible and can adapt to changes quickly. Its industrial expertise gives it a better vision for the future and the ability to deliver tailor-made results for critical business processes to its customers. BTC has comprehensive knowledge in the energy and utilities sectors, providing complete solutions with and around SAP® software.

For more information, please visit: www.btc-ag.com/eng

Single Industry Sponsors



Clevest Solutions Inc.

Clevest Solutions Inc. provides workforce automation software that connects the mobile workforce to office operations.

Built for energy and water utilities companies, our innovative solutions optimize any field activity or process to improve outage response times, worker productivity, and safety while helping utilities companies reduce their carbon footprint.

With over 220 utilities customers worldwide, Clevest's solutions have been used to deploy over 35 million smart meters and service over 100 million consumers of energy and water.

For more information, please visit: www.clevest.com.



PROLOGA Group

As the PROLOGA Group, we have been creating business-oriented, high-performance software solutions for the utilities industry and waste management sector for almost two decades. We cooperate with SAP SE and offer products that run with SAP S/4HANA® to support your business processes and help you obtain real-time insights into your data.

With our expertise, flexibility, reliability, and passion, we help our customers turn their business challenges into sustainable growth.

For more information, please visit www.prologa.de/index.php/en/



Media Partners



Adfahrer

Adfahrer is a community for SAP's customers, founded in 1993. Adfahrer's mission is to help its customers to select the best solutions and for them to get the most value out of their SAP investments. The community is built by customers from all the Nordic countries and emphasizes Nordic collaboration. All information can be received in English or local language. Adfahrer community has 3 local language webpages: [SAP-SBN.no](#), the Norwegian official SAP community (in Norwegian) [SAP-SDK.dk](#), is a Danish SAP community (in Danish) [ADSIG.se](#), is a Swedish SAP community (in Swedish)

For more information please visit: www.adfahrer.com



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For more information please visit: www.energycentral.com



NRG Expert

NRG Expert is an independent energy market research and intelligence company. The company specialises in energy market research reports, energy market databases and energy consulting as well as detailed financial analysis and market forecasts. NRG Expert provides high quality research and data which is often hard to access elsewhere.

The data and analysis produced is provided to the world's leading companies, consultancies and government bodies, giving them the data and statistics they need to make tough, cost conscious decisions about their energy infrastructure, energy projects, and energy business development strategies.

For more information please visit www.nrgexpert.com

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S@PPORT

S@PPORT is an IT-magazine published by MarkIT Communication. Since 2003 S@PPORT monthly offers valuable practical support in selecting, installing and working with SAP solutions. The major focus of the magazine is supplying information about new products, add-ons and services that bring greater efficiency and outcome. MarkIT Communication also publishes special editions on topics such as document management system (DMS), security and HR in context to SAP. The magazine is distributed in Germany, Switzerland and Austria.

For more information please visit: www.sap-port.de



Smart Energy International

Smart Energy International is the global leader in delivering smart utility news and analysis to industry leaders, reaching those at the forefront of the fourth industrial revolution. SEI is the official publication of the Clarion Power & Energy Series events, with a partnership continuing from the first editions of the world-wide Utility Week events more than 20 years ago. Via daily news updates on smart-energy.com, newsletters and analysis in 5 print editions per year, the publication covers a wide range of topics including AMI and smart meters, smart grids, smart energy, IOT, data analytics, billing and customer services and many more. SEI offers multiple routes to market - including webinars and videos - with a database of key decision makers from across the global smart energy industry.

For more information please visit www.smart-energy.com



The Energy Industry Times Today

At The Energy Industry Times Today there is no shortage of information on issues related to energy – magazines, newsletters, national newspapers, email newsletters, dedicated Internet sites – the list goes on. Yet in this age of information overload, most professionals still take the time to read their favourite daily newspaper. The Energy Industry Times is a monthly newspaper dedicated to providing forward-looking reporting on the key issues driving this exciting sector. At last, an easy way to keep abreast of the latest news in the power and energy sectors – from a source you can trust.

For more information please visit: www.teitimes.com

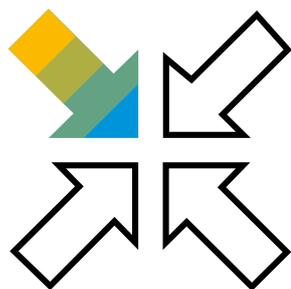


The OSGP Alliance

The OSGP Alliance is the global non-profit association dedicated to promoting the adoption of the Open Smart Grid Protocol (OSGP) and infrastructure for smart grid applications towards a future proof modern smart grid. With a key focus on security, smart metering, smart grid, grid analytics, distribution network management and smart cities our members, including utilities, hardware manufacturers, service providers and system integrators, all share a common goal and vision: promoting open standards for energy demand side management, smart grid and smart metering systems.

For more information, have a look at <http://www.osgp.org/en>

How to register



Registration

You have three options to register:

1. Register online at:
www.tacevents.com/saputilities
2. Fill in the back page of this brochure and e-mail it to: info@tacook.com
3. Fill in the back page and fax it to:
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Contact Details

Jessica Duffy, T|A|C Events

T: +44 (0) 121 200 3810

E: info@tacook.com

This event is organized by: T|A|C Events in cooperation with SAP.

The registration fee includes access to the event, lunch on all days, refreshments, and the evening event, and documentation material for download. Please note that accommodation and travel are not included in the registration fee.

Registration Form

International SAP Conference for Utilities

Fax to +44 (0)121 212 1623
or register online at:

www.tacevents.com/saputilities

I would like to register for the conference 2-4 April, 2019,
Milan, Italy.

(Please complete clearly in block capitals.)

First Name	Last Name
Company	Job Title
Industry Sector	Street
City, State	Zip Code, Postal Code
Country	Phone
Fax	E-mail
Date	Signature

I wish to attend the following:

Two Day Conference (3rd and 4th April)

I wish to attend the following workshops on 2nd April:

Full Day Workshops

1 2

Morning Workshops

3 4 5 6 7

Afternoon workshops

8 9 10 11 12

Evening Event (April 3 - Open to conference registrants only)

Payment Method

Credit Card

Invoice

Further Information

I would like to receive information and updates relevant to my field of interest

I am happy to share my details with the event's sponsors and exhibitors
(Name, Job Title, Company Name, Country, Phone Number, Email Address)

I agree that T.A. Cook can transfer my personal data from this form to SAP SE,
Dietmar-Hopp-Allee 16, 69190 Walldorf, Germany, for the purpose of informing me
about SAP's latest products, service offers and events by:

E-mail

Telephone

Both

I agree that SAP may share my information with the SAP Group in order that they
also may send additional marketing-related communications to me. SAP privacy
statement can be found here www.sap.com/about/legal/privacy.html

I have read and agreed to the general [terms and conditions](#),
[Privacy & Cookie Policy](#), and above terms of cancellation

Conference Venue

MiCo - Milano Congressi
20149 Milano,
Piazzale Carlo Magno, 1
Milan, Italy

Registration and Contact Office

T.A. Cook Conferences.
4th Floor, McLaren Building
46 The Priory Queensway
Birmingham, B4 7LR, UK
T: +44 (0) 121 200 3810
E: info@tacook.com
Registered in England and Wales
Company Registration Number: 4263656

Event Fees

Type	Early Bird	Standard
Conference Only	€ 1190	€ 1350
Half Day Workshop	€ 400	€ 400
Full Day Workshop/ Two Half Day Workshops	€ 800	€ 800

* All fees are subject to 22% VAT

** Early Bird Fee is valid until 15th February, 2019

NOTE: Payment should also be received by the deadline for the early bird discount to
apply.

Terms and Conditions

Registration Cancellation and Substitutions Cancellations must be made in writing at
least two weeks before the beginning of the event. In this case we will charge a processing
fee of £175.00, €200.00 or \$250.00 dependent on the currency of the event that you
have registered for. Cancellations received less than two weeks before the event will be li-
able for the full registration fee. This also applies to registrants who do not attend the
event. If a participant cannot attend for whatever reason, it is of course possible to nomi-
nate a substitution. Substitutions must be received in writing, must be addressed to the
registration office and must include the names of both the original and the substitute reg-
istrants. We reserve the right to cancel your registration or refuse access to the event.
Payment Participation in an event is only possible if payment has already been received,
or if it is submitted at the event via credit card payment or bankers draft/cheque. Please
note that non-attendance for any reason is subject to the cancellation terms laid out
above.

Liability You agree to indemnify and hold T.A. Cook Consultants and its business lines
harmless against any and all loss, liability, damage, costs, expense, claims, proceedings
and actions arising out of any negligent act or omission of client or their representatives;
including any breach of these terms and conditions. The attendee is responsible for ar-
ranging appropriate insurance cover in connection with their attendance at this event, in-
cluding prevention, postponement or abandonment. T.A. Cook and its business lines can-
not be held liable for any loss, liability or damage to personal property. T.A. Cook and its
business lines are not liable for damages due to technical malfunctions that may occur.
We bear no responsibility if it is necessary to exchange, cancel, modify or postpone an
event due to an unforeseen event or act of God, including, but not limited to, armed con-
flict, civil unrest, terrorist threats, natural disasters, severe weather, significant influence
on transport.

Organisers' Changes We reserve the right to make changes to the event programme or
to cancel the event in the case of insufficient delegate numbers. In this case, the delegate
attendance fee will be refunded in full, though we are not liable for any further costs in-
curred by delegates in connection with their attendance. We do our best to ensure all pre-
sentations are available for electronic download, but in some cases, cannot guarantee
that speakers will make their presentations available for sharing post-conference.

Data Policy By registering for this event, you grant us permission to use your data to ful-
fil our contractual obligation towards you. If this is the first time you are registering for an
event with us your details will be held on our internal database for this purpose only, and
will not be included in future marketing unless your consent is provided. If you have an ex-
isting relationship with us, you can access your profile information at any time to update
your marketing preferences or to unsubscribe. We will share your details as part of our
participant lists to delegates and speakers before or onsite at the event. If you object to
this data sharing, please notify us by email data@tacook.com. Your data may also be
shared with third parties to fulfil our contractual obligations to you. We will only supply
your information to event partners and sponsors if your explicit consent is given. For fur-
ther information, please visit www.tacevents.com/uk/privacy-cookie-policy/

Governing Law/Place of Jurisdiction/Place of Performance

(1) The law of the Federal Republic of Germany is solely applicable.
Application of the UN Convention on Contracts is expressly excluded

(2) The place of jurisdiction is Berlin

(3) The place of performance is announced event location

Video and Photography We plan to take photographs and video material at the event
and reproduce them in educational, news or promotional material, whether in print, elec-
tronic or other media, including event websites. All photos and videos become the prop-
erty of T.A. Cook. These may be displayed, distributed or used by T.A. Cook for any pur-
pose. You have every right to opt-out of having your photograph taken. Please contact us
at info@tacook.com for more information.

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